



★ RANGERS LEAD THE WAY ★

# RANGER REGISTER

THE OFFICIAL PUBLICATION OF THE UNITED STATES ARMY  
RANGER ASSOCIATION, INC. DEDICATED TO THE IDEALS  
AND PRINCIPLES OF THE AMERICAN MILITARY RANGER.



**ARM 2006**  
**Radisson Branson Hotel**  
**Branson, MO**  
**15-18 June 2006**



Ranger Steve Maguire, USARA President

## FROM THE CO'S TENT

Rangers,  
 Christmas and New Year's Greetings to you all. This edition is being sent primarily as a heads up for our Annual Ranger Muster 2006, in Branson Missouri, which I mentioned briefly in our last issue. Our Central Region Director, Ranger Tim Swain, has been hard at work on this, and we've been able to set some of the basic details, like the dates: June 15 to 18, and the hotel: The Radisson, for example. So, you can now make your reservations at this time.

As I also previously mentioned the Central Region hasn't hosted an ARM since 1995, when it was held in San Antonio. USARA has a bunch of new members in this region, Oklahoma and Kansas in particular, so we certainly hope to see a lot of these new Central Rangers in June, and the same for all our members. Our choice of Branson is in keeping with USARA's practice of rotating the ARM among Regions on alternate years, returning in-between to Fort Benning for Ranger Rendezvous Week hosted by the 75<sup>th</sup> Ranger Regiment and the

Ranger Training Brigade's hosting of the Ranger Hall of Fame induction.

This coming June however, we decided to hold the ARM during Branson's second annual "Vietnam Veterans Homecoming Week." A news article of their first annual can be read at: <http://www.americasupportsyoud.com/americasupportsyoud/america/stories/20825546.html>

For additional information purposes only on this coming year's Operation Homecoming Branson and "WELCOME HOME 2006," please visit [www.welcomehome2006.org](http://www.welcomehome2006.org)

As indicated elsewhere, we are staying at the Radisson Branson, a mid-level, full service hotel, which will provide us with everything we need (while keeping it affordable):

RADISSON HOTEL BRANSON:  
 120 SOUTH WILDWOOD DRIVE  
 BRANSON, MO 65616  
 (417) 335-5767

Located centrally on Hwy 76 Country Blvd, you can check it out at:

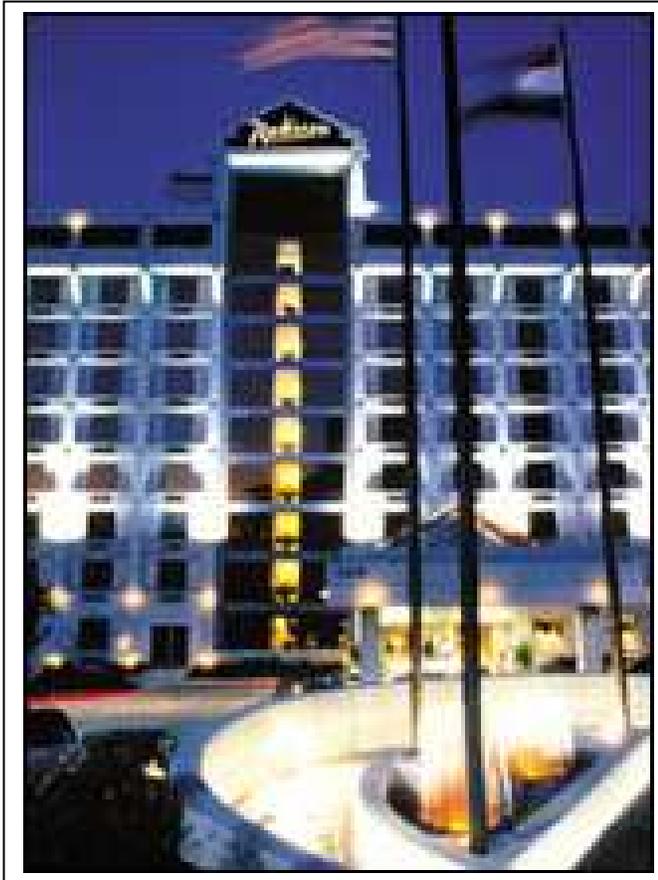
[www.Radisson.com/bransonmo](http://www.Radisson.com/bransonmo)

Go on line and take a look at some of the many things that Branson itself has to offer. In the Ozarks of southern Missouri, just north of the Arkansas border, the region has developed into a very beautiful vacation area, with a conscious focus on country music and honoring the American military veteran. A search of the web produces many interesting sites. Here are some relevant ones you can check out:

[www.Branson.com](http://www.Branson.com)  
[www.BransonTourismCenter.com/](http://www.BransonTourismCenter.com/)  
[www.BransonChamber.com/](http://www.BransonChamber.com/)

Many shows and calendars will not get finalized for 2006 until January, 2006, so stick close to this for updates. Make your reservations now, and join us in Branson! This promises to be a great opportunity to spend some time with an outstanding group of US Army Rangers, in the midst of thousands of other Vietnam veterans, with a simultaneous chance to see and hear a myriad of fine entertainment acts. Wife Suzy and I intend to stay several days longer than the official ARM dates as there just seems like so much to take in. Both of us have traveled extensively but have somehow man-

aged to miss this part of the United States. We will remedy this in 2006. Beyond this initial Branson information, there will be more to come in future Registers and will be available on our website: [www.ranger.org](http://www.ranger.org)



A quick status report regarding the Ranger Hall of Fame. We have a number of outstanding Ranger candidates this year, and our Awards Committee will be meeting early in the new year to determine the three highest qualified to go forward as USARA’s quota to the RHOF Board, for their final consideration. As noted in our last issue, two of our three submissions became Ranger Hall of Fame Inductees in 2005.

And remember, if you have an address change, either address or email address, please send it to our Secretary, Ranger Gregg Orth at [ISolutionsGOrth@aol.com](mailto:ISolutionsGOrth@aol.com)

An unfortunate number of our members move and don’t inform us of where. Their Ranger Registers then are sent back and we do white-page searches for them, but are often unsuccessful. Lost Rangers they remain.

As always, if you have any comments or suggestions, email them to, or better still, call your Region Director and let him know what’s on your mind.

Rangers Lead The Way!  
*Ranger Steve Maguire, President*

USARA’s board of Directors will conduct a “mid-course meeting” in late January, where we’ll be refining some ARM planning and work on the various USARA projects in progress. All Board meetings are open to members to attend. This brings me to the subject of next year’s USARA election: As I stated to those Ranger members attending the General Membership meeting during ARM 2005, I do not intend to run for re-election in 2006. And at present, no one has announced their intention to do so (not to me anyway). In any case, the positions that are up in 2006 are: President, Treasurer, Northern Region Director and Central Region Director. It is of critical importance that you Ranger members out there begin to think about moving into leadership positions, when it becomes time for guys like me to turn over command.



**Plan Now  
 ARM 2006  
 Radisson Branson Hotel  
 Branson, MO  
 15-18 June 2006**

## WANNABE RANGER COLONEL EXPOSED

Rangers attending the ARM 2004 banquet in Las Vegas were surprised when a highly decorated U.S. Army Colonel in dress blues showed up to buy two tickets to the banquet. Suspicions were aroused when no one in attendance knew the man and his stories placed him in locations where they knew he could not have been. Especially concerned was Bill Anton, former USARA Northern Region Director and 1<sup>st</sup> Cavalry Division LRRP, who listened to the Colonel long enough to suspect that he was not legit. Suspicions were confirmed when the Colonel's check later bounced. Anton, a resident of Las Vegas, tracked down the elusive Colonel to get him to make good on the check.

This started an amazing chain of events that culminated in the phony Colonel being subject to federal investigation for posing as a retired Army Colonel. As a result he was cited under Nevada state law for several violations, including illegally driving with license plates reserved for wounded Nevada war veterans. Other charges may follow.

The complete story was broken on October 10, 2005, in an article in the Las Vegas Review-Journal by investigative reporter Keith Rogers. The Review-Journal article said that the case had been referred to the U.S. attorney's office and that on September 23, Jacob R. Cruze, 53, was cited "by a Las Vegas police detective on the FBI's Special Task Force for illegally possessing Purple Heart license plates and driving without a license, which had been revoked for nonpayment of child support."

The article further stated that "Three tickets were issued to Cruze stemming from an investigation into public appearances he made in which he wore Army uniforms displaying the rank of colonel and ribbons and medals of valor that authorities suspect he never earned, including the Army's second-highest award, the Distinguished Service Cross." The Detective conducting the investigation confiscated Cruze's Purple Heart

license plates and military awards. Bill Anton is quoted in the article as saying "He was calculating and non-apologetic even when he was busted." Bill is a retired Army LTC from the Vietnam War and current vice president of the Special Forces Association, Chapter 51 in Las Vegas, who told the Review-Journal that "he felt violated," and that "We expect Mr. Cruze to be charged and prosecuted for the egregious display and in-your-face attitude for wearing the uniform and decorations of our United States Army, which include the nation's second- and third-highest awards for valor, the Distinguished Service Cross, the Silver Star and Purple Heart medals." It is a violation of the federal law for people to wear any U.S. military rank, award or decorations that they did not earn.



"COL" Cruze and Unwitting Victim at ARM 2004

USARA was assisted in outing Cruze by The P.O.W. Network, a tax-exempt non-profit educational organization located in Skidmore, Mo. Cruze's resume, posted with a nursing organization, claims he served in Vietnam from June 1969 to September 1970 as a combat medic and earned the Distinguished Service Cross, Silver Star, Bronze Star, Purple Heart, Cross of Gallantry, Soldiers Medal and Army Distinguished Service Medal.

Records obtained by the P.O.W. Network under the Freedom of Information Act from the National Personnel Records Center in St. Louis show that Cruze never served in combat and received no awards or decorations. He served on inactive status as an Army Reserve clinical nurse from July 21, 1988, to January 3, 1994, for a hospital unit in Phoenix, AZ. USARA wishes to thank the Las Vegas Review-Journal, Keith Rogers and the P.O.W. Network for a job well done.

The complete text of the Review-Journal article can be viewed at:

[HTTP://WWW.REVIEWJOURNAL.COM/LVRJ\\_HOME/2005/OCT-10-MON-2005/NEWS/3762846.HTML](http://www.reviewjournal.com/lvrj_home/2005/OCT-10-MON-2005/NEWS/3762846.HTML)

## MONGOLIAN RANGERS?



COL J. Marc Williams submitted this photo of Ranger (MAJ) Joe Lawendowski (on the left) receiving his CIB, the Mongolian Distinguished Service Medal, and the Polish MNC-CS service medal. Joe is an Alaska National Guardsman on duty in al-Hillah, Iraq with the Mongolian infantry company. Mongolia is in the State partnership program with Alaska NG and an outgrowth of this program is their involvement in the Iraq coalition. Despite having only 23,000 soldiers in their Army, the Mongolians keep a 150 man infantry company on duty in Iraq around the clock. Joe has helped this program immensely by his voluntary deployment and he personally leads missions outside the wire. We can be proud of this young warrior and our international allies.

## BOOK REVIEW: Shadow Warriors

### A history of the US Army Rangers

By MIR BAHMANYAR

Published by Osprey Publishing (October 2005)

After receiving his BA in History from the University of California at Berkeley, Mir Bahmanyar joined the US Army, serving with the 2d Battalion, 75th Ranger Regiment as a machine-gunner and training non-commissioned officer. Mir also created [www.suasponge.com](http://www.suasponge.com) a website chronicling the history of the American Military Ranger. He is a feature film producer and screenwriter, recently completing the film Soldier of God ([www.soldierofgod.net](http://www.soldierofgod.net)). He lives in Los Angeles.

### Highlights

- Looks at the illustrious, 300-year history of the Rangers, from the colonial wars of the 17th century through to the present Gulf conflict
- Reveals the Rangers to be a truly elite force, capable of rapidly deploying in all terrain

- Recognizes that Ranger units have become highly prominent following their key role in Operation Enduring Freedom in Afghanistan

### Short Synopsis

No American military unit can claim as colorful and volatile a history as the Army's Rangers, who have led the way in America's wars for well over 300 years. This book traces the Rangers from the time of Robert Rogers during the French-Indian War of the 18th century to the most recent combat operations in Iraq. With a focus on today's Army Rangers, who combine the rugged individualism of American frontiersmen with the finely honed ability to operate as a close-knit team, wreaking havoc behind enemy lines, this fascinating volume incorporates many first-hand accounts of dramatic Ranger actions by the combatants themselves.

### Contents

History of Early Rangers 1600-1775: Colonial America, French-Indian Wars • American War of Independence 1776-83 • The American Civil War 1861-65 • WW2 1942-45 • Inter-war Years • The Korean War - the first Airborne Rangers • Vietnam 1956-75 • The Modern Rangers 1974-2003 • Desert One (Iran): Operation Eagle Claw 1980 - Grenada Invasion: Operation Urgent Fury 1983 • "All Hail the Regiment" - Panama: Operation Just Cause 1989 - Iraq: Operation Desert Storm 1990/1991 • Somalia: Operation Gothic Serpent 1993 - Haiti: Operation Uphold Democracy 1994 - Afghanistan: Operation Enduring Freedom 2001 - Iraq: Operation Iraqi Freedom 2003

### Availability

Available from Amazon.com and other booksellers for around \$20.00 (hardcover)

## USARA REGIONS

### **Northern Region:** Walt Eckhardt, Director

Maine, New Hampshire, Vermont, New York, Massachusetts, Connecticut, Pennsylvania, Maryland, Delaware, Washington, DC, Ohio, Indiana, Michigan, Rhode Island, New Jersey.

### **Central Region:** Tim Swain, Director

Texas, Illinois, Kansas, Oklahoma, Iowa, Louisiana, Wisconsin, Missouri, Minnesota, Nebraska, South Dakota, North Dakota, & Arkansas.

### **Southern Region:** Art Silsby, Director

Virginia, North Carolina, South Carolina, West Virginia, Kentucky, Tennessee, Georgia, Alabama, Florida, Mississippi.

### **Western Region:** Peter Stevens, Director

Washington, Idaho, Montana, Oregon, Wyoming, California, Nevada, Utah, Colorado, Arizona, New Mexico, Alaska, Hawaii.

### **International Region:** Linc German, Director

APOs, Guam, CNMI, Puerto Rico, and the allied nations of the world.

## A Ranger's Long Road to Recovery: Part II



In the Fall 2004 issue of the Ranger Register we reprinted an article by Mick Walsh, Staff Writer for the Columbus Ledger-Enquirer, that told the story of former Army Ranger Kanaan Merriken and his remarkable recovery from wounds suffered in an ambush in Iraq. As remarkable as this story seemed back in August 2004, what is more remarkable is that Ranger Merriken has not only recovered from his wounds, but has rejoined the 75<sup>th</sup> Ranger Regiment after successfully completing RIP once more!

To understand what a remarkable achievement this is one has to understand the severity of Ranger Merriken's wounds. After serving tours of duty in both Afghanistan and Iraq, Merriken was on his second tour in Iraq when the Humvee he was riding in was hit on June 24, 2004. After exiting the vehicle, Merriken passed out and was unconscious for the next eleven days. When he came around, he discovered that his two fellow Rangers in the Humvee—CPL Chris Andrews and SGT Timothy Conneway—had died from their wounds.

Merriken was airlifted to a hospital in Germany, where surgeons worked to save his life. His carotid artery had been severed by shrapnel and part of the left frontal lobe of his brain had been damaged and

had to be removed in a craniotomy. His other injuries included shrapnel wounds all over his body, a retinal hemorrhage to his left eye, and loss of hearing in his left ear. "When I first saw him in the hospital, he was still unconscious, on a ventilator and covered in bandages," said his wife, Kari. "I didn't know if he'd live or die at that point... or even know who I was once he regained consciousness." On July 6, he opened his eyes for the first time and quickly recognized his wife and mother, but it was another five days before he could speak, and other five days after that before he could speak in complete sentences. Merriken's injuries were deemed so severe that he was medically retired from the Army.

In the Ledger-Enquirer interview, Merriken acknowledged that "the road back for me will be a long one, but I'm prepared for it." At that time he could no longer run, something that he had done almost every day for the past several years. He said that said he could do two miles in less than 12 minutes, and would like to get back to that someday. He also said that he "was confident that he would make a full recovery."

And recover he did. In November 2005, after a successful appeal of his medical retirement, Ranger Merriken successfully completed the RIP course (for the second time) and was selected as Honor Graduate and leadership award winner for his class. He has subsequently rejoined the 75<sup>th</sup> Ranger Regiment.

Congratulations to Ranger Merriken for his grit and determination, and thanks to his wife Kari for her love and support of this remarkable young man. You both make us proud.



Kari and Kanaan Merriken (Photo credit: Roberto E. Rosales, Albuquerque Journal)

## Son of Respected Army Ranger Killed in Iraq

Excerpts from Euphoric Reality:

<http://Euphoria.Jarkolicious.com/journal/2005/11/09/1236>



Marine Gunnery Sergeant Darrell Boatman, son of Ranger Roy Boatman, was killed while serving on his third tour in Iraq with the 2 MEF EOD. Darrell Boatman had an incredibly dangerous job--he deactivated

and defused explosive ordnance. He left a wife and two children.

Gunny Boatman was hit by a command detonated mine and received a piece of shrapnel to the left side of his head in early November. He was flown to Landstuhl Army Hospital in Germany, and was pronounced brain dead shortly thereafter. He was taken off life support after his wife and parents arrived at the hospital.

Our hearts go out to the Boatman family and to Roy, who is a hero in his own right. As a LRP in Vietnam, Roy lost his foot but persevered in his desire to stay in the Army. To do so, he had to pass a PT test with a prosthetic foot, which even today with our advanced technology, is an incredible feat. Darrell also stepped up to serve his country, and we honor his sacrifice. As the bloggers at Euphoric Reality said, "It is men like Darrell and Roy who safeguard the freedoms we all enjoy," and we "are humbled by men like these." The Boatman family has served our nation well and they have given much more than most of us.

Gunnery Sergeant Boatman's wife, Michelle, has requested that donations be made to the EOD Memorial Committee. The EOD Memorial honors all service members engaged in explosive ordnance disposal. Checks should be made out to "The EOD Memorial" and sent to:

The EOD Memorial Committee  
P.O. Box 594  
Niceville, FL 32588

## NEW MEMBERS AND RENEWALS

USARA Executive VP Frank Casey reports in with the following new and renewed members:

Jon M. Greeson, Tulsa, OK	Life
Lawrence A. Jordan, Penrose, NC	Life
Elmer C. May, Centreville, VA	Life
Stephen D. Rice, Huntsville, AL	3 yrs.
Thomas J. Woodall, Boise, ID	Annual
CAP James Pilkauskas, Waverly Hall, GA	Annual
Shelley Thomas, Alaska	Annual

## LOST RANGERS

The following Rangers appear to have moved and left no forwarding addresses:

**Jerome A. Schaub, ARR 3610**  
**Curtis B. Paarmaan, ARR 3629**

## USARA ANNUAL MEMBERS: RE-UP NOW!

**USARA Secretary Gregg Orth reminds annual members that their membership expires on December 31. If you have not already renewed, DO IT NOW!**

**Annual membership dues are \$30.00 (\$15.00 for active duty Rangers in grades E-5 and below). Three years membership is \$80.00 and five years is \$120.00. If you reside outside the USA and do not have an APO address, add \$5.00 for postage.**

**Life membership is a one-time fee of \$250.00 (\$280.00 if not in good standing). Special Rate for "Old-Timers" aged 60 and over is \$200.00.**

**Mail Checks to:**

**Secretary, USARA, Inc.**  
**P.O. Box 52126**  
**Fort Benning, GA 31995-2126**

## IWAY SOFTWARE SUPPORTS 1/75 DURING DEPLOYMENT

iWay Software, a New York City-based software company run by USARA Life Member and Treasurer, John Senor is supporting 1st Battalion, 75th Ranger



Regiment throughout their current deployment in the global war on terrorism. Ranger Senor says the idea of supporting Rangers and their families during their deployment first occurred to him when he met the officers and men of 1/75 at the ARM reception at the 2005 Ranger Rendezvous. At the reception, he asked LTC (P) Rich Clarke, Commander of 1/75 what could be done to support them during their upcoming rotation. LTC Clarke put Senor in touch with CPT Kurt Smith, B Co. Commander about the time hurricane Katrina rolled through New Orleans. CPT Smith emailed Senor saying they had everything they needed but that they were concerned for some of the families of B Company Rangers caught in hurricane Katrina. CPT Smith put him in touch with Sandra Salinero, wife of 1SG Charlie Salinero, who told him about the losses of some of the families. iWay immediately started a voluntary fund drive and collected \$2,500 which they donated to B Co. families. Sandra told Ranger Senor that the money was used to help defray the cost of vehicle replacement and to buy clothing and household supplies for Ranger families affected by the storm.

Senor also asked what he could do for the Rangers who were deployed. CPT Smith replied that the Rangers of B Company enjoyed DVDs, magazines and, of course, food they couldn't get 'over there'. So, iWay sent them two entire seasons of 'The Sopranos' on DVD, care packages full of magazines and, most recently, a Holiday Care Package full of nuts, cookies, Christmas music and Christmas decorations.

iWay also wanted everyone in 1/75 to know how much "New Yorkers" appreciated what they were doing. So, they got a really motivational idea. Everyone is very familiar with the "Three Firemen's" photo taken at Ground Zero. The owner of the photo, The Bergen Record (newspaper) donated an official reproduction to iWay Software which they had framed in black and gold and dedicated to 1st Battalion, 75th Rangers from the people of New York City. The photo is now proudly displayed in 1/75 Headquarters and serves as a constant reminder of what their mission is all about.

Says Ranger Senor, "Nothing is more important to us than supporting the people who are defending our Nation, particularly those who are 'the tip of the lance' - The 75th Ranger Regiment." He said, "We feel like we have made some very good friends in 1/75 and are proud to have been invited to the 1/75 Ranger Ball this Spring, which several of us plan to attend."

## 'Twas the Jump Before Christmas...

and all through the plane, the Jumpmaster's crazy and the safety's insane.

The static lines were hung, on the cables with care,  
In hopes that a green light soon would be there.

At the one minute warning, not a word would be said,  
While malfunctions and entanglements  
Danced through their heads.

With the door bundles rigged, I hooked up my pack,  
Let's pull this jump off without a racetrack!

When out on the wing, there rose such a clatter,  
I opened the door to see what was the matter.

And what to my night-visioned eyes should appear,  
But a towed parachutist and eight tiny reindeer.

I leaned out the door, and grabbed hold of his sleigh  
He gave a four thousand count when I cut him away.

He fell through the night, 'til I saw him no more,  
Then came back inside and yelled "Stand in the door."

Some jumpers were happy, and some full of fright,  
But when the green light came on they all jumped into the night.

On bundle, on jumpers, the jumpmaster exits the door,  
One thousand, two thousand, three thousand, four!

With my body in the blast, and my knees in the breeze,  
St. Michael protect me from all of these trees!

Dark skies full of chutes, and strong winds did blow,  
Then heard a faint distant laughter, from the DZSO.

One riser slip, hand over hand to my right,  
But my hands were so cold, I could not hold on tight.

Now lower your ruck, and slip hard as you can,  
Put your feet and knees together and get ready to land.

Ball of the feet, calf, thigh, and push up muscle,  
Roll up your chute and move out with a hustle.

To the chute turn-in point, the red light and a vest,  
Be sure your name is scratched from the jump manifest.

I saw the assembly point, a strobe light so bright,  
I knew even new troopers, would find it that night.

No matter where or when, be it Desert or Snow,  
The Airborne Troopers are ready to go.

For it was that jolly towed parachutist  
Holding that light, saying happy jumping to all,  
and to all a good night!

**MERRY CHRISTMAS FROM USARA**

**USARA MARKETING PROGRAM  
LICENSEE INFORMATION  
Jim Grimshaw, USARA Marketing Director**

When you look at the Third Quarter Marketing Report (below), you might be asking yourself just what is this all about? What's a USARA Marketing Program and how does it impact on this association? To achieve the purposes of USARA as stated in our Articles of Incorporation and Constitution and support the various programs developed by USARA and the Ranger community, it takes money. More money than we could get annually from members dues. A few years back, as we watched our pro-rata share for the Ranger Hall of Fame increase significantly, not to mention our annual donation to the Ranger Memorial Foundation continue, and receive numerous requests for donations to Ranger causes, it was clear that a marketing program needed to be developed in order to raise money to not only cover such obligations without delving into members dues, but to increase our treasury. For years USARA struggled financially, but starting in 1999 through today USARA has exponentially increased its treasury partly through outstanding fiscal management and increased memberships, but primarily through the advances received via our marketing program. For example, United Cutlery, our oldest licensee advanced \$5000, and in 3d Qtr 2005 we have received \$5250. Thus far in 2005 we have received a total of \$10,250.

Conceived in 2002, the program actually began in 2003 by entering into the primary licensing agreement with Copyright Licensing Associates, LLC, Los Angeles, CA. CLA has trademarked our USARA Scroll Logo Patch and our Distinguished Unit Insignia (commonly called Coat of Arms) and developed subsequent licensing agreements with vendors who pay USARA an advance to use our trademarked logos on their products. Once the advance is surpassed by sales, USARA and CLA earns royalties on further sales of the products. We are fast approaching a profitable situation beyond the initial advance with United Cutlery, and if initial sales of Balzout, Inc products are any indication, we can look forward to profitable situation not too far down the road.

Also, in 2003 we went hi-tech with putting the Ranger Store on the internet with USPT Gear, Inc. Traditional Ranger Store items in our inventory were transferred to USPT Gear and they also began selling USARA logo apparel products, some of which were given away at ARM-2005. This is where we got the polo (golf) shirts from that were sold at ARM-2004 and ARM-2005. Ranger Store sales have been lagging, so you are encouraged to get on [www.ranger.org](http://www.ranger.org), click on Ranger Store and go directly to the USPT Gear website and order you favorite USARA product shown there. If you don't have a computer, you can call them at 703-442-0019 and order. This is where you order your official USARA uniform items, too: Tan beret, pin and flash, necktie, summer white uniform shirt and a host of other things.

To assist you in ordering USARA products that are currently being sold by the other vendors, encourage you to visit the following websites and follow their instructions.

BALZOUT, INC: T-SHIRTS/HATS [WWW.BALZOUT.COM](http://WWW.BALZOUT.COM)  
HOLY BEARS: USARA 9" TEDDY BEARS [WWW.HOLYBEARS.COM](http://WWW.HOLYBEARS.COM)  
MAGIC HEADWEAR: JERSEYS AND HATS [WWW.MAGICHEADWEAR.COM](http://WWW.MAGICHEADWEAR.COM)  
SAUCE2U.COM: USARA HOT SAUCE/SALSA [WWW.SAUCE2U.COM](http://WWW.SAUCE2U.COM)  
SURVIVAL OPTICS SUNGLASSES: [WWW.SOSEYEWEAR.COM](http://WWW.SOSEYEWEAR.COM)  
UNITED CUTLERY BRANDS: KNIVES [WWW.UNITEDCUTLERY.COM](http://WWW.UNITEDCUTLERY.COM)  
USPTGEAR: USARA APPAREL [WWW.USPTGEAR.COM](http://WWW.USPTGEAR.COM)  
OR THROUGH [WWW.RANGER.ORG](http://WWW.RANGER.ORG)

We will keep you updated as the other vendors listed in the marketing report develop other products and bring them on line for sale. Buying USARA products from these vendors is a good way to support USARA so we can better support you, our cherished members, donate money to Rangers and their families, support the active duty Ranger units, and the Ranger Memorial Foundation. Here is a sample of donations made over the past few years: Best Ranger Competition, Ranger Training Brigade/Battalions Open Houses, 75<sup>th</sup> Ranger Regiment/Battalions Chaplain's Retreat, Ranger Balls, and Ranger/NCO of the Year for both organizations, and just recently, the 3/75 Bataan Death March event which will be held in White Sands, NM in March 2006.

## USARA THIRD QUARTER MARKETING REPORT 2005

Submitted by Jim Grimshaw, USARA Marketing Director

1. BALZOUT, INC. A test order was placed by Target stores for \$1516.25 for each of two t-shirt designs. Total sales for the quarter was \$3032.50. Royalty is 10% or \$303.25, which was applied against the advance of \$5000 (\$2500 each USARA/CLA) leaving a balance to be earned of \$4696.75 before we start getting a profit. In the fourth quarter more styles will be approved and orders that were placed at the menswear show in Las Vegas will begin shipping.
2. BLUE KING MARKETING, LTD. BKM paid an advance of \$7500.00 (\$3750 USARA/CLA) and they are developing USARA Teddy Bears and Action Figures. Royalty 10% net wholesale sales. No products on the market yet.
3. UNITED CUTLERY. Currently, there are 12 models of USARA knives. All models are selling and the most successful model UC1443, USARA Dagger has sold 1475 units. United Cutlery paid an advance of \$10,000 (\$5000 USARA/CLA) and of this amount \$6235.61 has been earned out in royalties. Royalties are 5% for singular branded and 3% for co-branded product of net wholesale sales.
4. GLOBAL WIRELESS ENTERTAINMENT. Cell phone covers (skins) showing Rangers In Action are being developed. There are five versions using photos legally released from Ranger Training Brigade. They paid an advance of \$2500 (\$1250 USARA/CLA) and are quickly developing the product. Royalty 10% net wholesale sales.
5. SAUCE2U.COM. Paid an advance of \$500 (\$250 USARA/CLA). Royalty 10% net wholesale sales. The sauce is produced in Florida and was hit by hurricanes. President Jon Yuspa of Sauce2U.com is committed to creating a full line of hot sauces and will have prototypes for review soon.
6. MAGIC HEADWEAR. We signed an agreement with them in August 2004 and they produced baseball and watch caps, some of which were given out at ARM-2005 as promotional items. They paid USARA/CLA a total advance of \$2500 and a guarantee of \$2500. Royalty 10% of net wholesale sales for Specialty and 8% Mass Market. They will be using the sales representatives from Balzout to sell the headwear in conjunction with the t-shirts and sweatshirts. Some of the products are sold through USPTGEAR, but on the whole they have yet to mass distribute the product.
7. SURVIVAL OPTICS SUNGLASSES. They were hit by Hurricane Katrina and are just getting back on track. They have not had much luck with the USARA line of sunglasses prior to the hurricane, and CLA is working with them to help cross promote their product with other USARA products. They paid USARA/CLA an advance of \$2500. Royalty 8% of net wholesale sales.
8. AMERICAN BUYERS. They have not performed as a licensee and CLA will be replacing them with another company.
9. USPTGEAR. A thorough review of commissions and royalties **from the beginning (FTB)** of our agreements was conducted by CLA, USPTGEAR, and USARA Marketing Director. The account is now in order and figures are listed below. Para 9C is the bottom line for USARA. The problem in accounting for these amounts was due primarily to USPTGEAR writing one check covering

both commissions and royalties. In the future, a check for each category will be issued by USPTGEAR.

A. Total Commissions due USARA FTB:	\$1008.03
Total Royalties due 50% USARA/CLA FTB:	<u>\$1964.68</u>
Total	\$2972.71
B. Total paid to USARA thru 2d Qtr, 2005:	\$2225.58
Less money paid to CLA:	<u>\$ 710.56</u>
Total	\$1515.02
Total due USARA 3d Qtr, 2005:	<u>\$ 475.35*</u>
Total FTB	\$1900.37
*Check was sent, but unsigned. CLA will issue another one.	
C. Total Commissions due USARA FTB:	\$1008.03
Total Royalties due USARA FTB:	<u>\$ 982.34</u>
Total FTB	\$1990.37
D. Total Royalties due CLA FTB:	\$982.34
CLA already paid:	<u>\$710.56</u>
Total due CLA (by USPTGEAR):	\$271.78

USARA does not owe CLA any money and CLA does not owe us any money.

#### 10. ADVANCES TO USARA IN 3D QTR:

Blue King Marketing	\$3750.00
Global Wireless Entertainment	\$1250.00
Sauce2U.com	<u>\$ 250.00</u>
Total	\$5250.00

\*\*\*\*\*

### Army Wants Vets Back

Associated Press  
November 30, 2005

WASHINGTON - For former soldiers, sailors, airmen and [Marines](#) who might be toying with the idea of getting back into uniform, the [Army](#) has a new offer: Join us and regain your old rank without repeating basic training. It's the latest twist in the [Army's](#) pitch for [recruits](#) at a time when wars in [Iraq](#) and [Afghanistan](#) are making it increasingly difficult to enlist young people and meet the Army's need for 80,000 new soldiers a year.

"It's common sense," says Lt. Col. Bryan Hilferty, an Army spokesman. For the cost of mailing a brochure to targeted former service members, the Army can open a door that had been jammed shut before. The Army previously had welcomed back former service members, but only under conditions that made it an unattractive proposition to most, namely that they would lose their prior rank and were required to take basic training again. Starting this month, the Army sent mailings to 78,000 people who left the Army, Navy, Air Force or Marine Corps less than five years ago, including 7,000 officers, as first reported Monday by the private Army Times newspaper.

They can re-enter at their former rank if they have not been out of the service for more than four years, and they are eligible for a signing bonus of up to \$19,000, depending on their skill specialty, Hilferty said. "There is no higher calling that service in our armed forces, and this is your opportunity to answer the call to duty again," the recruiting brochure says. "Make part of your past, part of your future," it adds.

The Army hopes that 1,000 to 2,000 of the 78,000 accept the offer, Hilferty said. That's a relatively small number, considering the Army is aiming to enlist 80,000 this year, after falling nearly 7,000 short last year. But any boost is welcomed by Army officials who acknowledge that 2006 is likely to be a difficult recruiting year. Former soldiers who come back to the Army after less than five years out of uniform can skip basic training and return at their former rank, the spokesman said. Those who come after previously serving in the Air Force, Navy or Marine Corps will also retain rank but must take a four-week Warrior Transition Course at Fort Knox, Ky., which was established under another Army program to convert sailors, airmen and Marines to soldiers.



**U.S. ARMY RANGER ASSOCIATION**

8075 Leesburg Pike

Suite 735

Vienna, VA 22182

703-441-0019 tel 703-441-3829 fax

<http://armyUSARA.usptgear.com/>

**ORDER FORM**

SHIP TO:	NAME	
	ADDRESS	
	CITY	STATE
	ZIP	
	E-Mail Address:	

ITEM#	DESCRIPTION	QTY	SIZE						UNIT PRICE	EXTENDED PRICE
			OSFA	S	M	L	XL	XXL		
3624	USARA 1/4 Zip Fleece Pullover								34.99	
3632	USARA 3 in 1 Jacket								119.99	
3622	USARA Acro Sling Bag								19.99	
3620	USARA Baseball Cap								10.99	
3082	USARA Belt Buckle - Oval - Brass								24.99	
3083	USARA Belt Buckle - Oval - Silver and Gold								34.99	
3084	USARA Belt Buckle - Square - Brass								24.99	
3085	USARA Belt Buckle - Square - Silver and Gold								34.99	
3093	USARA Berets								24.99	
3623	USARA Briefcase								32.99	
3094	USARA Coat of Arms Bullion								19.99	
3091	USARA Coat of Arms Patch								4.99	
3631	USARA Denim Shirt								29.99	
3097	USARA Key Fob								4.99	
3096	USARA License Plate								9.99	
3087	USARA Life Member Pin								5.99	
3630	USARA Mock Turtleneck								22.99	
3389	USARA Official Teddy Bear								11.99	
3092	USARA Patch - FLASH								2.99	
3691	USARA Patrol Cap								19.99	
3086	USARA Pin								4.99	
3101	USARA Pin - Insignia								4.99	
3627	USARA Polar Fleece Vest								32.99	
3629	USARA Polo Shirt								29.99	
3102	USARA Scroll Patch								4.99	
3628	USARA Sweatshirt								22.99	
3098	USARA Tab Tie								14.99	
3625	USARA T-Shirt - Color								12.99	
3626	USARA T-Shirt - White								10.99	
3100	USARA USA Flag Tie								11.99	
3733	USARA White Shirt								24.99	
3633	USARA Watch - Scroll								59.99	
3634	USARA Watch - Seal								59.99	
<b>Sub-Total</b>										

Method of Payment

- Visa/MasterCard/American Express/Discover
- Check/Money Order

Please include credit card number and expiration date with charge orders

Expiration Date:  /

Month/Year

Shipping & Handling		Total Price of Order
Each address requires a separate shipping charge. Please call 1-800-797-6728 with any questions.		
Purchase Amount	Shipping Charge	<b>for VA resident only</b>
\$0-\$50.00	\$7.99	Virginia Sales Tax (4.5%)
\$50.01-\$85.00	\$8.99	Shipping (UPS Ground)
\$85.01-\$150.00	\$10.99	Airmail/UPS
\$151.00-\$250.00	\$15.99	Next Day Air
\$251.00-\$300.00	\$20.99	
\$301.00-\$350.00	\$23.99	
Over \$351.00 or overnight delivery, please call.		<b>Total</b>

**FROM:  
U. S. ARMY RANGER ASSOCIATION, INC.  
P.O. BOX 52126  
FORT BENNING, GA 31995-2126**

**NON-PROFIT  
ORGANIZATION  
U.S. POSTAGE  
PAID  
PERMIT NO. 717  
SAN MATEO, CA**

**ADDRESS SERVICE REQUESTED**

**TO:**

\*\*\*\*\*

**ANNUAL RANGER MEMBERS  
IT'S RENEWAL TIME  
SEND YOUR RENEWALS AND ADDRESS CHANGES TO:**

**SECRETARY, USARA, INC.  
PO BOX 52126  
FORT BENNING, GA 31995-2126**

\*\*\*\*\*

**U.S. ARMY RANGER ASSOCIATION OFFICERS**

**NATIONAL OFFICERS**

PRESIDENT:	STEVE MAGUIRE	(703) 979-0073	MAGUIRE46@COMCAST.NET
EXECUTIVE V.P.:	FRANK CASEY	(706) 565-8199	PLAYGOLF44@AOL.COM
SECRETARY:	GREGG ORTH	(704) 503-0595	ISOLUTIONSGORTH@AOL.COM
TREASURER:	JOHN SENOR	(212) 330-1700	JOHNG_SENOR@IWAYS SOFTWARE.COM

**REGIONAL DIRECTORS**

NORTH:	WALT ECKHARDT	(301) 370-3444	WALTRGR5@ATT.NET
SOUTH:	ART SILSBY	(478) 628-2406	ASILSBY@ALLTEL.NET
CENTRAL:	TIM SWAIN	(309) 692-7301	TIMSWAIN@AIRBORNERANGER.US
WEST:	PETER STEVENS	(801) 294-2634	PSTEVENS@AROS.NET
INTERNATIONAL:	LINC GERMAN	(703) 830-2484	LINCGERMAN@AOL.COM

**USARA WEBSITE: WWW.RANGER.ORG**

MANAGER:	JOHN SENOR	(212) 330-1700	JOHNG_SENOR@IWAYS SOFTWARE.COM
WEBMASTER:	JAKE FREIVALD	(212) 330-1700	WEBMASTER@RANGER.ORG

**RANGER REGISTER**

EDITOR:	MIKE MCCLINTOCK	(650) 341-7331	OLDLRRP62@AOL.COM
---------	-----------------	----------------	-------------------

**MARKETING**

DIRECTOR	JIM GRIMSHAW	(520) 940-0161	JIM_GRIMSHAW@YAHOO.COM
----------	--------------	----------------	------------------------

**RANGER STORE**

The Ranger Store is on-line at <http://armyranger.usptgear.com>. See also order form inside this issue..